





# Tourism & The Green Economy

An integrated approach to sustainable tourism development in the Sultanate of Oman

Tuesday 14, June 2016









### السياحة والاقتصاد الأخضر

نحو نهج متكامل للتنمية السياحية المستدامة في سلطنة عمان الثلاثاء 14 يونيه 2016





## التنمية المستدامة

التنمية المستدامة هي التنمية التي تلبي احتياجات الجيل الحاضر دون المساس بقدرة الأجيال القادمة على تلبية احتياجاتها

تقریر برنتلاند

1987





### التزام سلطنة عمان بحماية البيئة

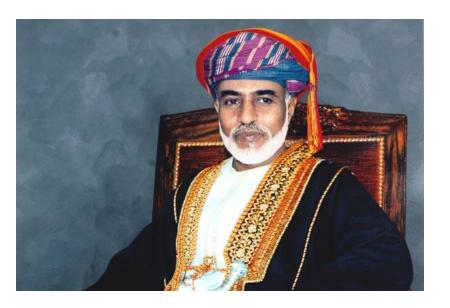


" وانطلاقا من اهتمامنا الكبير بحماية البيئة الطبيعية ومع كل ما حققناه من خطوات مهمة في هذا المجال نالت بها عمان مكانة طيبة بين الدول المهتمة بحماية البيئة، فإنه يجب بذل المزيد من الجهد ومراعاة الاعتبارات الخاصة بحماية البيئة عند تخطيط وتنفيذ المشاريع الإنمائية، والمضي قدما في تطوير الصلات القائمة مع المنظمات الاقليمية والدولية المعنية"





### **Our Commitment**



"As result of our great concern for the protection of the natural environment, and our achievements in this respect, Oman has gained a respectable position among nations concerned with the environmental protection; yet we still have to exert more effort and consider the special conditions relevant to this issue, when we come to plan and implement development projects. We must proceed to develop contacts with regional and international organizations concerned "

Qaboos bin Said





# Research Team Partner Organizations



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## Tourism Highlights (2015)

### **Oman**

- Tourism arrivals = **2,6 million**
- Value added = **724,461 million O.R**
- Share in GDP = **2,2%**
- Employment = **11%**

#### **International**

- Tourism arrivals = **1,2 billion**
- Revenue = **\$ 1 232 billion**
- Share in GDP = **9%**
- Employment = 1/11 jobs



## Green Economy & Sustainability







Guests can help preserve limited water supplies and reduce energy use by using towels more than once. A towel on the rack means "I'll use it again." A towel on the floor or in the tub means "please exchange." Thank you for helping to protect our natural resources.







## Consumption Patterns

- 5% Tourism Contribution to GHG
   75% of which generated by tourist transport, 21% accommodation;
- 100 2000 liters of water per guest /per night compared to residential consumption of 241 liters per day;
- 1.16 million cubic meters of water per year to irrigate each golf courses in the region reaching (KPMG 2008);

 One Kg of solid waster per international tourist per day;

 34% are willing to pay more for an environmentally friendly hotel; (CMI, 2011)





### Rationale

This workshop represents the preliminary results of a scoping study for the structure of governance for sustainable development and sustainable tourism development in the public sector in the government and semi-government sector in the Sultanate of Oman.

This scoping study focused on areas of water, energy, waste management, entrepreneurship and employment.

In depth interviews with 17 main regulators, enablers and developers.





### Research Questions

- What is the current scope of sustainable tourism development in Oman on the public sector level?
- What existing policies and regulations are in place to ensure the implementation of sustainable tourism practices across the sector and their level of compliance?
- What challenges are currently impeding the implementation of sustainable tourism?
- What incentives and enforcement measures are currently in place?











Sultanate of Oman Supreme Council for Planning









الهيئة العامة لتنمية المؤسسات الصغيرة والمتوسطة



















Capital Market Authority









#### Regulators













#### Enablers



















Oman Center of Governance and Sustainability

#### Operators and developers



Sustainable Tourism - Sustainable Development Goals



# Development Indicators ODG and the Global SDG

Oman's commitment to sustainable development is represented in the alignment of its Development Goals with the **17 Sustainable Development Goals**.









### **Oman Development Goals**



Omanization in Private Sector



Growth Rate of the GDP at Current Prices



Share of Tourism Sector in GDP



The Share of Fish Activities in the GDP



Omanization in the Public Sector



Growth Rate of the GDP at Fixed Prices

**Source: NCSI** 



# The Supreme Council of Planning MOT MECA

- The Supreme council provide the vision for development
- MECA was seen to be the custodian of sustainability with is comprehensive legal frame work. EIA and the environmental permits are crucial to sustainable tourism development.
- MOT development agreements, licensing, inspection and ......





#### Vision

## To become, by 2040, a top of mind destination for vacations, discovery and meetings, attracting 5 million international tourists

Goals and objectives (2040)

Value for stakeholders

Processes DRIVERS



Tourism GDP 5.9%

Employment 535,000

Social Responsibility Index 850/1000

Room nights (Mill.)
14

International tourist (Mill.)

5+

#### **CUSTOMERS**

Value for customers

An exceptional tourism experience

**PARTNERS** 

Value for collaborators
Attractive business opportunities

Value for investors
Attractive investment
environment and opportunities

COMMUNITY

**Value for society**Better quality of life and sustainability

### 1. Plan and develop

A. Achieve excellence in tourism planning and development

B. Attract the right amount of investment from vetted investors

C. Encourage the growth of tourism MSMEs

Be socially and environmentally responsible

D. Dispose of a social responsibility leadership system

E. Improve the quality of life of host communities

F. Ensure a high level of sustainability in tourism playgrounds and sites Deliver an exceptional tourism experience

G. Offer an expanding portfolio of exceptional Oman Top Experiences (OTE)

H. Develop a portfolio of Omani style Signature Experiences

I. Strengthen the quality of tourism products, services and experiences

Attract more and higher yielding customers

J. Set up a world-class marketing platform

K. Increase Oman's secondary demand in source markets and Strengthen the marketing performance of the local tourism industry

#### Develop human capital

L. Attract and retain more Omanis to work in the tourism industry

M. Educate Omani talent

N. Train Omani and expatriate talent

### Improve the competitiveness framework

O. Develop a system to permanently improve sector's competitiveness

P. Promote better competitiveness conditions

Q. Reengineer the current legal and regulatory framework

### Govern and manage the system

R. Implement an efficient Tourism Governance System

S. Implement a world-class Tourism Management System

T. Implement a cutting edge Tourism Management Information System (TMIS)



# Literature Review

International and National Context





## Sustainable Development Process

- Club of Rome, 1968, concerned world citizens, report Limits to Growth
- UN Brundtland report Our Common Future, 1987
  Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs.
- UN Conference on Environment and Development in Rio de Janeiro in 1992 (Earth Summit). Agenda 21, a global blueprint for sustainable development
- Agenda 21 for the Travel & Tourism Industry: Towards Environmentally Sustainable Development and Action Plan (WTO, WTTC, Earth Council Alliance, 1996).
   Topics: waste, recycling, energy, water management, involvement of communities
- Kyoto Agreement 1997, reducing global CO<sup>2</sup> emissions: effect on Travel & Tourism





### Definition of Sustainable Tourism

"Tourism which leads to management of all resources in such a way that economic, social and aesthetic needs can be fulfilled while maintaining cultural integrity, essential ecological processes, biological diversity and life support systems"

(WTTC, WTO and Earth Council, 1996).



# International Organisations for Sustainable Tourism





The International Council for Local Environmental Initiatives













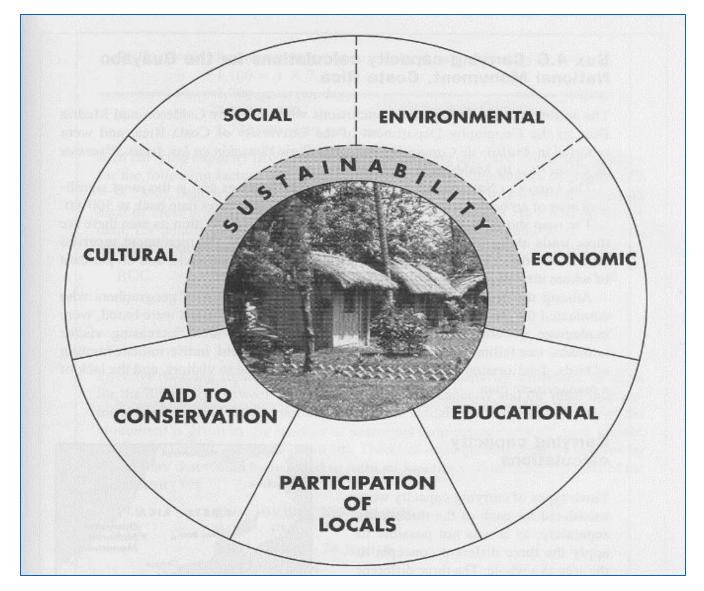


# International Laws and Guidelines on Sustainable Tourism

- *Guidelines on Biodiversity and Tourism Development* (CBD, 2004) as a result of UNEP Convention on Biological Diversity (CBD, 1992): protection, conservation of resources and fair distribution of benefits
- Managing Tourism & Biodiversity. User's Manual on the CBD Guidelines on Biodiversity and Tourism Development (CBD, 2007). Stakeholders, EIA's and monitoring
- **UN Year of Ecotourism 2002**. UN Ecotourism summit. Tourism is a priority in sustainable development at World Summit on Sustainable Development 2002, Johannesburg
- Making Tourism more Sustainable. A Guide for Policy Makers (WTO, UNEP, 2005), 3 pillars
- **Tourism and Biodiversity**. Achieving Common Goals Towards Sustainability (UNWTO, 2010). Exploring i.e. the value of biodiversity and its ecosystem services for tourism sector

# Integrating Sustainable Tourism Guestainable Tourism (Fennell, 2008)







# Sustainable Tourism Development Tools

- Indicators of Sustainable Tourism (UNWTO, 2004)
- Global Code of Ethics for Tourism, 10 Articles (UN, 2001)
- Tourism for Nature & Development, A good practice guide (SCBD, 2010)
- Compendium of Best Practices (UNDESA, 2014)
- Measuring Employment in the Tourism Industries Guide with Best Practices (WTO, ILO, 2014)





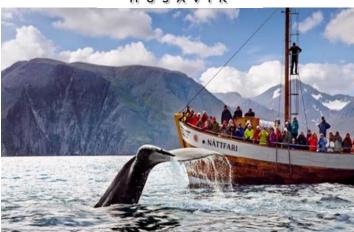
# Integrating Tourism in the Green Economy

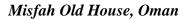
"Tourism in the green economy aspires to be more energy efficient and more climate sound (for example by using renewable energy); consume less water; minimize waste; conserve biodiversity, cultural heritage and traditional values; support intercultural understanding and tolerance; generate local income and integrate local communities with a view to improving livelihoods and reducing poverty.

Making tourism businesses more sustainable benefits local communities, and raises awareness and support for the sustainable use of natural resources" *Tourism in the Green Economy* (UNEP, WTO, 2012).

















Adrère Amellal, Egypt





# Sustainable policies, practices and indicators in Oman

- Oman participated in and ratified all agreements related to the environment (e.g. Rio and Rio+ conventions etc.) and development
- UNESCO Sultan Qaboos Prize for Environmental Preservation (1990)
- The National Biodiversity Strategy and Action Plan, 2001
- National Progress Reports, 2004, 2010, 2014 etc.
- The National Report on Sustainable Development RIO- Brazil, 2012
- Global Sustainable Development Goals integrated in Five-Year Plans



# Sustainability Indicators

An integrated approach





### 1. WATER

### Interviewees

- Ministry of Regional Municipalities & Water Resources (MRMWR)
- Public Authority for Electricity and Water (PAEW)

### Legal Framework

- Water Wealth Protection Law (29/2000)
- Law of Public Authority for Electricity and Water (58/2009)
- The Law for the Regulation and Privatization of the Electricity and Related Water Sector (78/2004)

### **Incentives**

 Government subsidies for farms that use modern irrigation systems and greenhouses



### **Penalties**

- Penalties on digging wells without approval
- Penalties on waste brine disposal

# Internal Sustainability

- In PAEW = Health, Safety and Environment (HSE) Department
- IN MRMWR = Water Development Department and the Public Awareness Department

# External Sustainability

- MRMWR: school curriculum, Arab Water Day, World Water Day, Friday Prayer Speeches to talk about water and have demonstrations on effective water use.
- PAEW: sustainability included in vision statement "to ensure high quality sustainable and reliable potable water and power services are accessible to all people in the Sultanate of Oman" and have water reduction campaigns



### Additional Info.

- Water Subsidy accounts to 60% of PAEW's total costs (PAEW Annual Report, 2014)
- In 2014 the gross average subsidy per customer is around 406-410 OMR
- MRMWR together with University of Dresden are working on a study to determine how much water each crop in Oman needs to minimize over watering the plants.
- A pilot study was conducted to assess whether the ablution water could be used for flushing - Resulted in saving 35% of water usage
- MRMWR developing *Fala*j Al Khatmain in Birkat Al Mouz as a tourist attraction to educate the people about *Afla*j systems.





### 2. ENERGY

### Interviewees

- Public Authority for Electricity and Water (PAEW)
- Authority for Electricity Regulation (AER)

### Legal Framework

- Law of Public Authority for Electricity and Water (58/2009)
- The Law for the Regulation and Privatization of the Electricity and Related Water Sector (78/2004)
- Al Nama Sustainability Report

#### **Incentives**

- Energy Efficiency Certification
- PAEW is working with key authorities to implement cost reflective tariffs for large industrial consumers.



### Internal Sustainability

- In AER= Energy Efficiency Team
- In PAEW= Health, Safety and Environment (HSE) Department

# External Sustainability

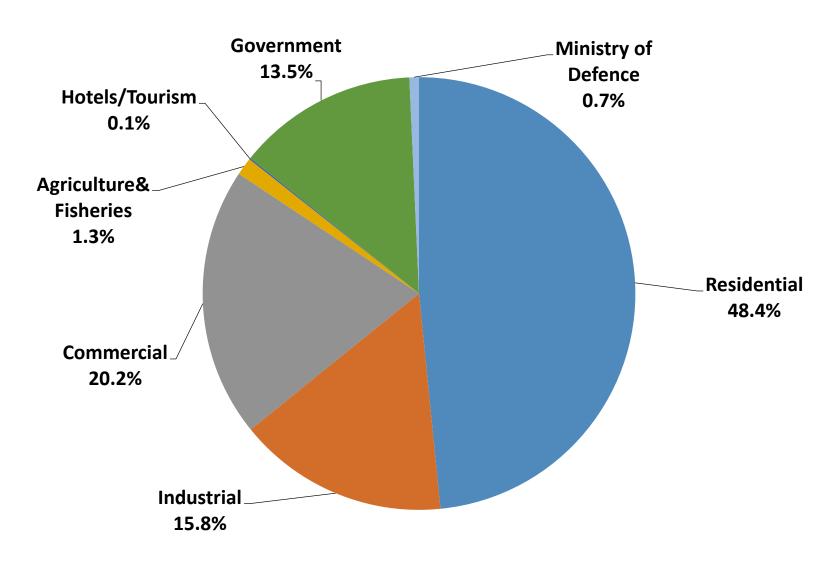
AER initiated an Energy Efficiency Awareness Campaign

### Additional Info.

- PAEW in the process of working on a National Energy Strategy up to 2035
- PAEW and AER are focusing on developing renewable energy. Some pilot projects include roof top housing where solar panels are placed on the roof to power the house.
- Currently the tourism sector is paying the same tariff as residential (0-3000 Kwh, 10Bz) where the commercial sector is paying more (0-3000 Kwh, 20bz) (AER Annual Report, 2014)



### **Main Interconnected System Electricity Supply**



Source: AER(2014)



### 3. WASTE MANAGEMENT:

### Interviewees

- Haya
- Beah

#### **Incentives**

- Subsidized cost from Haya for grey water treatment. Grey water is 220bz per cubic meter and potable water is 440bz per cubic meter.
- Have surplus water for tourism projects.

# Internal Sustainability

- In Haya= Quality, Health and Safety (QHS) Department
- In Beah= Environmental and Sustainable Development Departments
- Beah has on job training and workshop for its staff



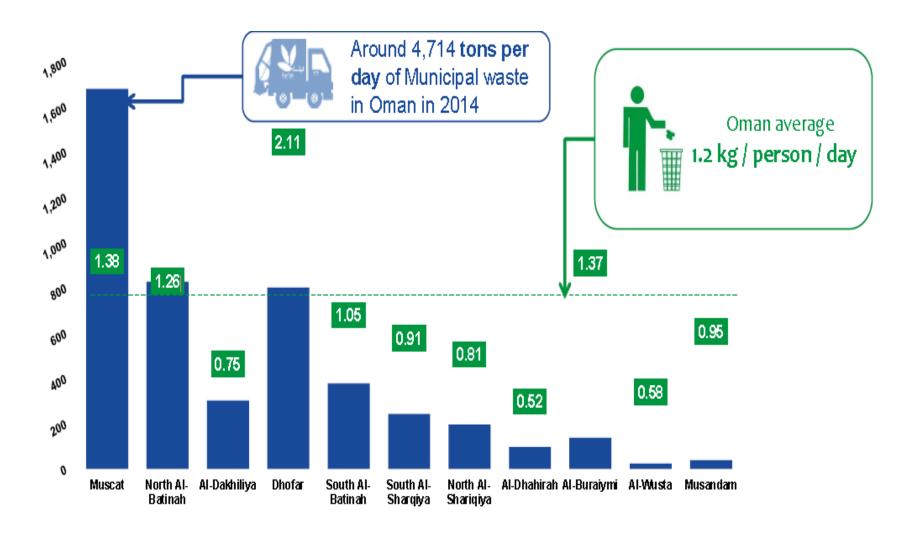
# External Sustainability

- Haya: workshops with community to educate on waste water management need
- Beah: Center of Excellence

### Additional Info.

- Haya requires certain sectors to have pre-treatment units to treat waste water prior to collection.
- Haya together with Ministry of Agriculture selected five farms that they want to test the Grade A water on.
- As a CSR initiative Haya has developed the Al Ansab Wetlands which is a natural wildlife attraction
- Beah by 2020 plans to recycle 60% of the waste and 80% by 2030
- Beah aims to recycle the waste to generate energy for desalination plants





Waste Generation (Tons per day), Source: Beah (2014)

### 4. SMEs:



#### Interviewees

- Riyada
- Oman Development Bank

### Legal Framework

- Royal Decree (36/2013) The establishment of Public Authority for SME Development (Riyada)
- Oman Vision 2040

### **Incentives**

- Entrepreneurship Award
- Riyada's Entrepreneur Card.
- Riyada provides funding of up to 250,000 OMR
- ODB provides funding of 100,000-250,000 OMR for SMEs
- ODB provides micro funds of up to 5,000 with no interest



# Internal Sustainability

- In Riyada= The Green Desk.
- Riyada has numerous training programs and workshops for its staff both in and outside of Oman.
- In ODB there is no specific department for sustainable development, however the Credit Officer usually suggests sustainability

### External

### Sustainability

- Riyada has an awareness campaign with higher education institutes on how to start up and run SMEs
- Business Diagnostic Center is a joint initiative between Riyada, Ministry of Commerce and Oman Development Bank
- Hosting exhibitions on entrepreneurship and innovation

### Additional Info.

- Total SMEs in 2013 were 132,735 out of which 10,020 are tourism related which accounts to 7.5% (NCSI,2013)
- Riyada and ODB aligns their grants to Oman's economic development vision and Market needs.
- Both ODB and Riyada encourage and recommend the SMEs to be sustainable



### 5. LOCAL EMPLOYMENT:

### Interviewees

- Ministry of Manpower
- Public Authority for Craft Industries

### Legal Framework

- Omanization
- Labour Law (35/2003)

#### **Incentives**

- Green Card issued by MOMP to those who have achieved their Omanization level
- PACI offers training free of charge in handicraft making and provides the necessary material
- PACI selling handicraft products in Omani Handicraft Houses established throughout Oman.
- Upon completion of training program PACI certifies the handicraft maker.



# Internal Sustainability

- Both PACI and MOMP have no departments dedicated for sustainable development.
- PACI Have a training department that is responsible for in house training

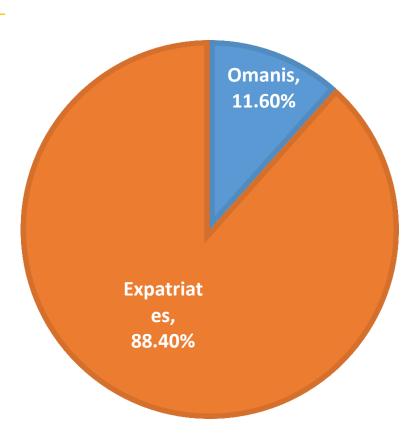
# External Sustainability

- Training centers for provision of training in various handicrafts making throughout the country
- Creating awareness and training in revival of dying crafts
- Encourage the youth to be self-employed rather than job seekers
- Importance of handicraft making is placed in school curriculum

### Additional Info.

- PACI indicated that approx. 100 people who undertook the handicraft training have established and are running their own business.
- PACI cooperates with Raffad to provide funds for those who which to start up their own business in handicraft making.
- PACI is facing an issue with handicraft makers leaving their profession after completion of training to find a more permanent job.
- MOMP is facing problems with the locals' unwillingness to work in tourism due to: the nature of the job, acceptance of locals to work in tourism and the salaries.

## OMANIZATION OF TOURISM SECTOR, 2015



Source: MOMP,2015



## Concluding Remarks

- Clarity of the terminology CSR, Sustainability and the green economy, PPP
- High linkage nature of tourism leads to difficulty in coordination Sustainability is everyone's business.
- Finance





## Concluding Remarks

- Reversed incentives and the absence of a business case a green economy approach.
- Organizational structure
- The Bottom up approach
- Certification and recognition





# Sustainability is a mind set!

